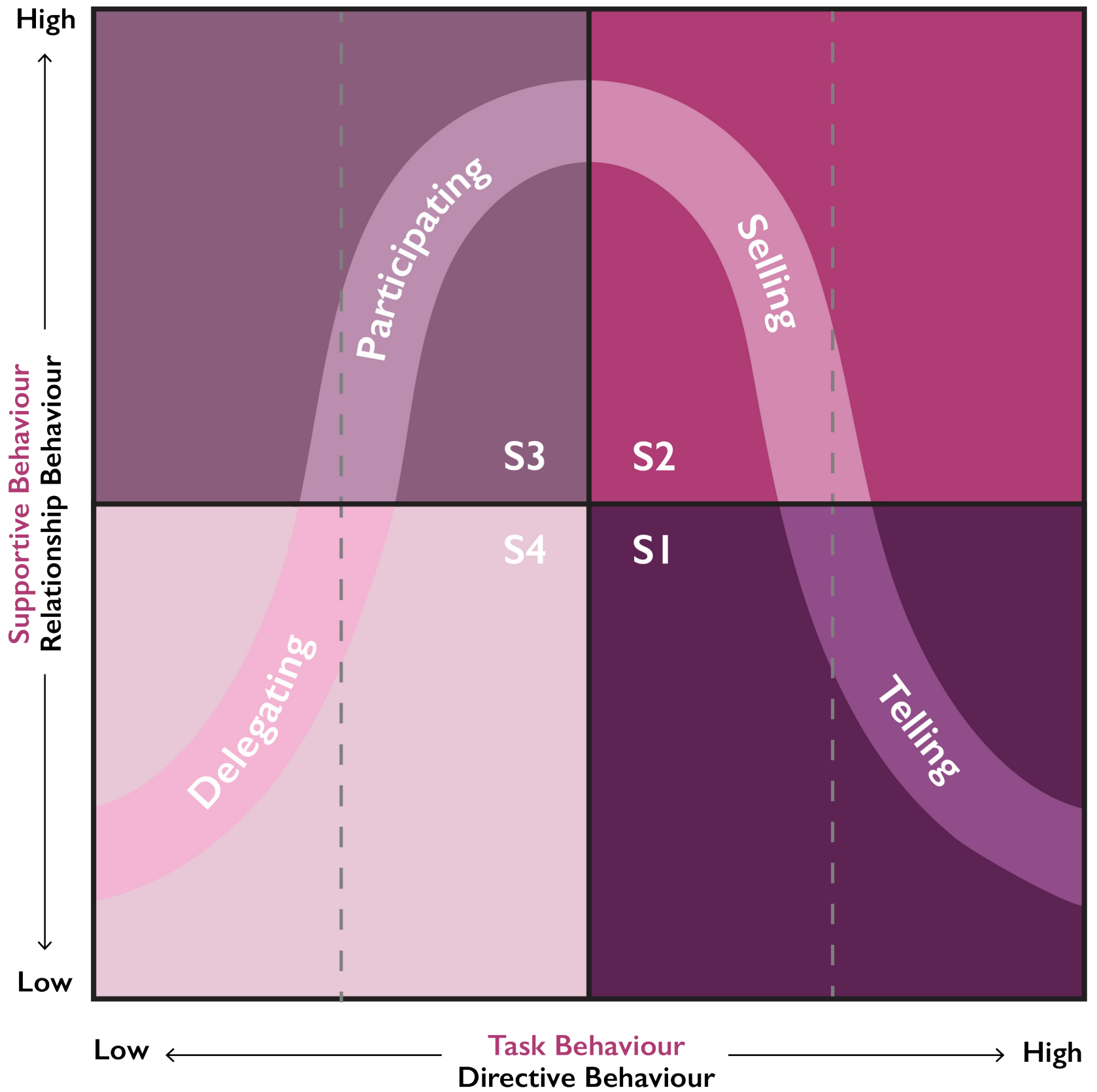


# Situational Leadership Influence Behaviours



## Performance Readiness<sup>®</sup>

High	Moderate		Low
R4	R3	R2	R1
Able and Confident and Willing	Able but Insecure or Unwilling	Unable but Confident or Willing	Unable and Insecure or Unwilling
Self Directed		Leader Directed	



**Making Business Matter**  
Trainers to the UK Grocery Industry  
80% of our Learners are still using their new skill 5 months later - we guarantee it!