

Example of a Training Course: Negotiation Skills for Learners

For Learners

Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12
Learning To Learn	Pre-Assessment Centre	F2F Training Foundation	Sticky Piece 1	Virtual Classroom	F2F Training Intermediate	Sticky Piece 2	Virtual Classroom	Coaching session 121	F2F Training Advanced	Sticky Piece 3	Post-Assessment Centre
½ Day	45 minutes per Learner	1 Day	30 minutes per Learner	60 minutes per Learner	1 Day	30 minutes per Learner	60 minutes per Learner	45 minutes per Learner	1 Day	30 minutes per Learner	45 minutes per Learner

Coaching Skills for Line Manager Learners

For Line Managers

Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12
Learning To Learn	Pre-Assessment Centre	F2F Training Foundation	Sticky Piece 1	Virtual Classroom	F2F Training Intermediate	Sticky Piece 2	Virtual Classroom	Coaching session 121	F2F Training Advanced	Sticky Piece 3	Post-Assessment Centre
½ Day	45 minutes per Learner	1 Day	30 minutes per Learner	60 minutes per Learner	1 Day	30 minutes per Learner	60 minutes per Learner	45 minutes per Learner	1 Day	30 minutes per Learner	45 minutes per Learner

Supporting all Learners are coaching cards, our knowledge vault (+700 articles, videos, podcasts & infographics), and also, their line managers who have a key part to play in achieving behavioural change with/for the Learner.