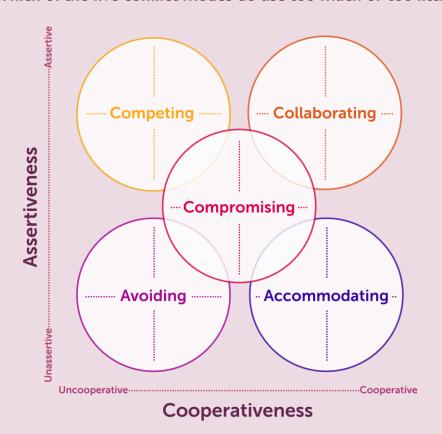
# **Thomas-Kilmann Conflict Mode Instrument**

The Thomas–Kilmann Conflict Mode Instrument is a conflict style assessment, the tool was developed to measure an individual's response to conflict situations.

# Contact us at:

helpme@makingbusinessmatter.co.uk to find out more and how to take the assessment.

#### Which of the five conflict modes do use too much or too little?



## **Conflict Resolution Strategy: Competing**

Competing is used by people who go into a conflict planning to win regardless. They are controlled and assertive, this method can be viewed by the assumption that one side wins and everyone else loses.

### **Conflict Resolution Strategy: Collaborating**

Collaborating is the approach used when the person is both assertive and cooperative. When in groups they work to allow each person to make a contribution with the possibility of co-creating a joint solution that everyone can buy into.

#### **Conflict Resolution Strategy: Compromising**

Compromising is where participants are partially assertive and cooperative. The approach is that everyone gives up a little bit of what they want, and no one gets everything they want.

### **Conflict Resolution Strategy: Avoiding**

Avoiding is when people ignore or pull back from the conflict. They choose this method when the discomfort and/or confrontation risk exceeds the potential reward of resolving the situation.

#### **Conflict Resolution Strategy: Accommodating**

Accommodating is a strategy where one side gives in to the requirements or demands of the other side. They're being cooperative but not overly assertive.