

# The GSCOP Infographic - Helping You to Understand GSCOP Quickly

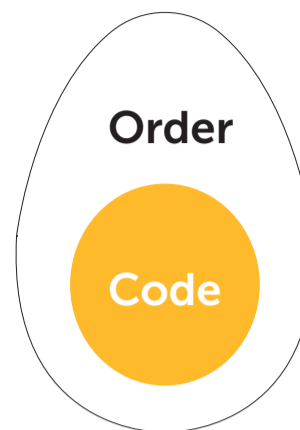
Previously **Supermarket Code of Practice**, GSCOP came into force in **2010**, with **Groceries Code Adjudicator** appointed in **2013**

## GSCOP

- is UK Law
- Stands for 'Groceries Supply Code of Practice'
- has over 1000 searches per month on google.co.uk

# 1%

**Christine Tacon**  
**Groceries Code Adjudicator**  
ensures adherence to the Code by supermarkets and has the power to fine supermarkets up to 1% of their **UK** sales.  
**For Tesco this could be over £500m.**



## 7 page piece of law

part of **The Groceries Market Investigation Order** bill. The best way to understand this is **GSCOP** is the yolk and **The Order** is the white of the egg.



## By law

the supermarket buyers have to be **trained in GSCOP** each and every year.



Each supermarket has to appoint, by law, a **'Code Compliance Officer'**. Someone that suppliers can speak to if they have a query/dispute.

## Key Principles of GSCOP Introduction

- Provides **supplier confidence** and certainty in their dealings with the big supermarkets.
- **Transparency, clarity and openness are the watch-words of GSCOP.**
- A **written supply agreement** is at the heart of GSCOP.
- No **retrospective** requests.
- No **delay** in payments.
- No supplier to be the **predominant funder** of promotions.
- No second year or **ongoing listing fees.**
- Restrictions on tying of **third party goods and services.**
- Written supply agreement including as a minimum; **set payment terms, delisting process, complaints and disputes** process, names of **senior buyers** and **code compliance officer.**

## UK Supermarkets named in the 'The Order'

	Tesco plc
	Asda Stores Limited, a subsidiary of Wal-Mart Stores Inc
	J Sainsbury plc
	Wm Morrison Supermarkets plc
	Aldi Stores Limited
	Lidi UK GmbH
	Co-operative Group Limited
	Marks & Spencer plc
	Waitrose Limited, a subsidiary of John Lewis plc
	Iceland Foods Limited, a subsidiary of the Big Food Group
	B&M Retail Limited
	Ocado Retail Ltd



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## View the Yearly GCA results

of their annual survey of supplier thoughts on GSCOP

....You also can take part in the survey.



Sign-up to the GCA's newsletter



Know the GCA's latest guidance



GSCOP Playlist on Youtube of 15 x 1 Minute Videos



Know the GCA's case studies

## TOP 5

Tackling the Top 5 Issues.

Do you know what they are?

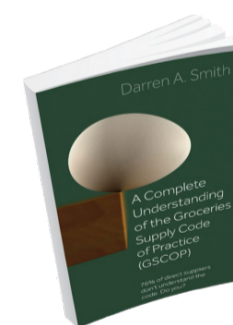
The **GCA** has conducted 2 investigations with **Tesco** - January 2016 and **Co-op** - March 2018.

The cost to **Tesco** was **£1.1m** and the **GCA's recommendations** were:

- 1: Money owed to suppliers for goods supplied must be paid in accordance with the terms for payment agreed between Tesco and the supplier.
- 2: Tesco must not make unilateral deductions.
- 3: Data input errors identified by suppliers must be resolved promptly.
- 4: Tesco must provide transparency and clarity in its dealings with suppliers.
- 5: Tesco teams and buyers must be trained in the findings from this investigation.

The cost to **Co-op** was **£1.95m** and the **GCA's recommendations** were:

- 1: Co-op must have adequate governance to oversee and manage its compliance with the Code.
- 2: Legal, compliance and audit functions must have sufficient co-ordinated oversight of Co-op systems to ensure Code compliance.
- 3: Co-op IT systems must support Code compliance.
- 4: Co-op must adequately train on the Code all employees who make decisions which affect a supplier's commercial arrangements with it.
- 5: Co-op must in any potential de-listing situation communicate with affected suppliers to enable the retailer to decide what is a significant reduction in volume and reasonable notice investigation.



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