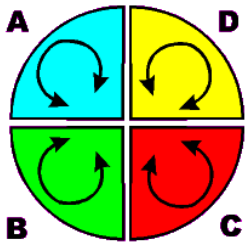
Impact on communication between people

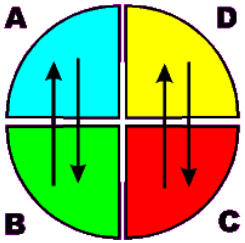
Same-quadrant communication between within a quadrant



Free-flow and "same wave length" but can be competitive and tribal

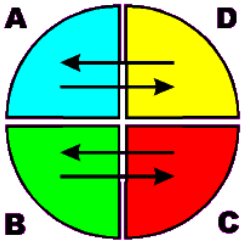
Less Difficult

Compatible-quadrant communication between people with same left or right dominance



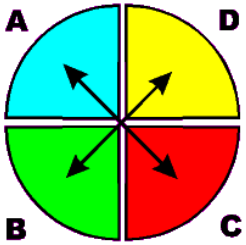
Supportive, reinforcing… sometimes leads to a false sense of understanding

Contrasting-quadrant communication between people with same limbic or cerebral dominance



Additive, synergistic… difference in styles can be challenging

Cross-quadrant communication between people from diagonally opposing quadrants

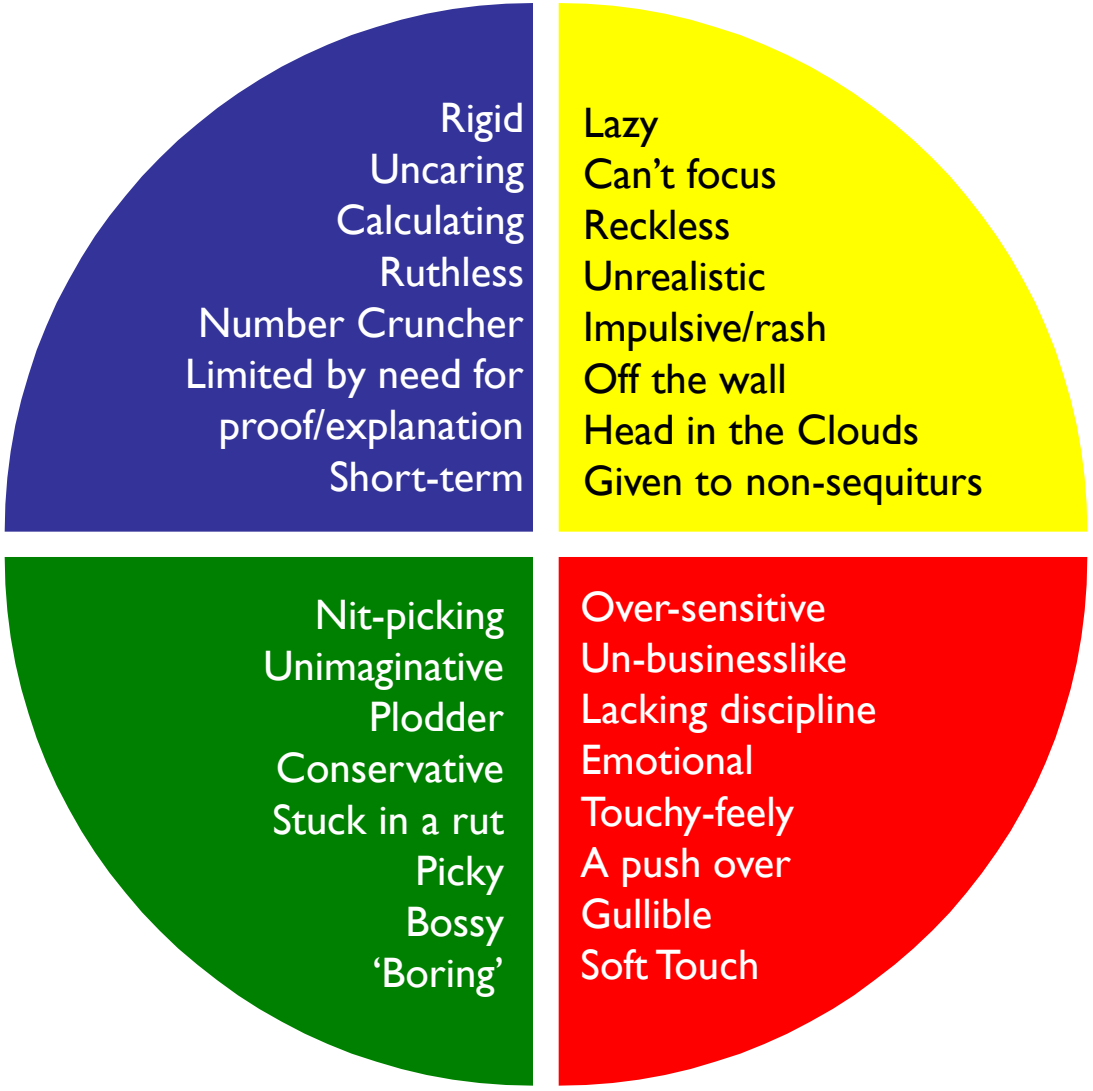


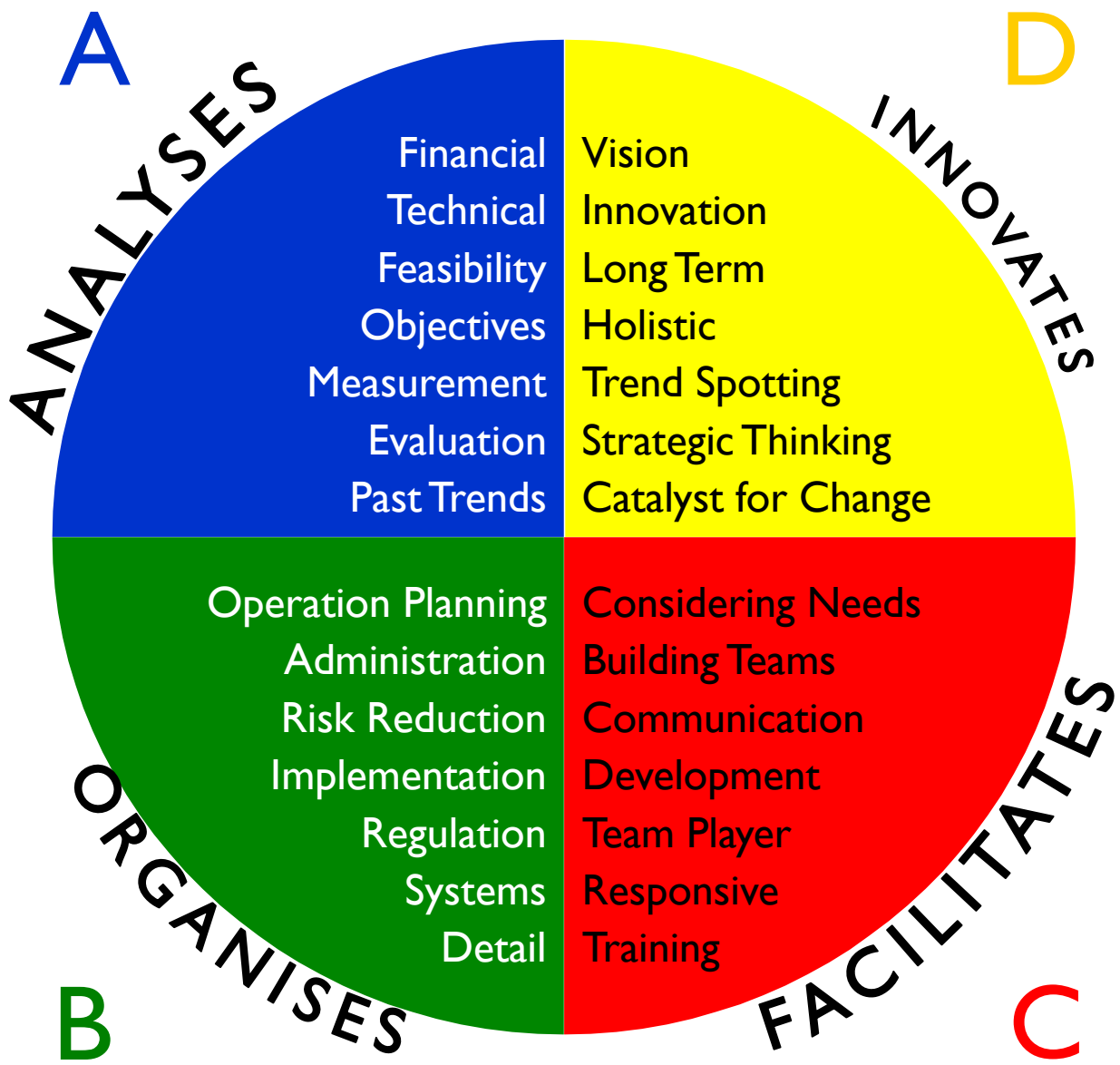
Complementary but may be confrontational… Misunderstanding can occur

More Difficult

MBM

Can appear…



MBM

Business focus